

ALL FOOLS' DAY.

## NEWS OF HORSES AND HORSEMEN

The Scene at the Norfolk Track Quite a Busy One Now.

KITTY R., 2:08 1-4, IS THERE.

Virginia Well Represented in the Big Steeple Chase at Washington. The Deep Run Hunt Club Races.

The scene at the State Agriculture Society's half-mile track at Norfolk, Va., is quite a busy one now, and a greater number of fast trotters and pacers are quartered there than during any previous season. A large portion of the horses on the grounds have wintered there, while others have but recently arrived. The track is one of the best in the South, and is kept in first-class shape. The largest stable there is that of John Mariner, the principal owner of the grounds and financial backer of the Association, who will campaign some good horses this season. That very capable trainer and driver, Charles Atkinson, who has been very successful, both as a developer of speed and race driver, will do the teaming for Mr. Mariner, as he did in 1898 and 1899.

Atkinson is well informed on pedigrees and can drive a good race. The stable includes the bay pacer mare Kitty R., 2:08 1-4, who is faster than her record in diates, and looked upon as good enough to win in select company. Geer's old pupil the bay gelding Wagon S., 2:12 1-4, who campaigned at that gait this season; Wilton Boy, 2:14 1-4, pacer, by Wilton; Miss Grace, 2:15 1-4, pacer bay mare, by Constantine; Irene, 2:18 1-4, bay mare, by Eagle Bird; Norval, 2:19 1-4, bay gelding, by Norval; Two Soons, 2:19 1-4, gelding, by Allerton; Lelation, chestnut filly, 4, by Allerton; the handsome and very promising brown horse Bow Bells, Jr., 5, by Bow Bells, dam Tamara, by Nutwood, and several others, trotters by Nutwood, and records, but regarded as the making of race horses and money winners. John Seelye, who developed the great pacer Joe Patchen, 2:01 1-4, is at the track with nine head, owned by Judge J. D. Yeomans, of Iowa. Judge Yeomans has recently purchased, in conjunction with P. D. Stout, of Dubuque, Iowa, former owner of Nutwood, 2:14 1-4, a fine farm in Northern Virginia, and will breed trotters on it. Seelye's stable includes Ainsworth, 2:10 3-4, racing, bay gelding, by Parker, out of Ambassador, 2:15 1-4, by Legal Tender, Jr., Frank Patchen, 2:15 1-2, racing, black gelding, by Joe Patchen, and George R. Peck, brown horse, out of Joe in the list. In addition to these Seelye has some very promising green trotters and pacers by prominent sires of speed. W. E. Foster, who hails from Bradford, Penn., has a stable of seven head, including Broker, 2:15 1-2, racing, the gray mare sapphire, 2:17 1-4, and others by such sires as Rubenstein, Alacanda, Wilksomian and Longworth. Several local trainers are also quartered at the track, among them Colin Steele, who has ten or twelve trotters and pacers in his stable, among them being Annie Mariner, 2:20 1-4, Little Stakes, 2:24 1-4, by Great Stakes, 2:29 and Dot, 2:24 1-4. Other stables are expected shortly from Tennessee and Alabama and other Southern States, which will remain and take part in the annual spring meeting which begins on May 14th and continues four days.

Assistant Secretary Algonzo Dalgnerfield forwards the programme of the spring meeting of the Washington Jockey Club and writes that the prospect is very bright. The meeting begins to-morrow, the 14th, and closes on Saturday, the 16th. Over two hundred horses are expected on the grounds, among them the famous black mare Imp, who has several engagements for this meeting. One of the most popular events scheduled for the meeting is the Spring Hunter's Steeplechase, to be run off on Saturday next, the 7th instant. The conditions and list of entries follow:

Steeplechase—For hunters, four years old and upward, qualified under the rules

of the National Steeplechase and Hunt Association. That have been regularly hunted during the season 1899-1900, owned and ridden by members or recognized hunters in Maryland, Virginia and the District of Columbia. By subscription of \$10 each, pay or pay. The Washington Jockey Club to add plate of the value of \$100 and a purse of the value of \$50, of which \$100, the subscription money and the plate to the winner. The second to receive \$100, and the third \$50 of the purse. N. B.—Hunt Clubs and individual subscribers may make as many entries as they desire.

WEIGHTS, PENALTIES AND ALLOWANCES.

Four-year-olds to carry 145 pounds; five-year-olds, 157 pounds; six-year-olds and over, 156 pounds. Mares allowed, as by rule, 5 pounds; geldings, 3 pounds. Penalties.—Winners in 1899 or 1900 to carry 8 pounds extra. No horse shall carry more than 180 pounds. A 110-waners.—Half-breds allowed 10 pounds; half-breds that have never started, allowed 15 pounds; half-breds, both sire and dam unknown, allowed 20 pounds; gentlemen never having ridden a winner, allowed 8 pounds. No horse by allowance can carry less than 120 pounds. Note.—Allowances for half-breds must be claimed when the horses are named, and are not cumulative. Overweight allowed to any amount, if claimed by the time announced for the first race of the day of the race.

About three miles over the Steeplechase Course of the Washington Jockey Club, which will be altered to better suit the character of the race.

H. Rozier Dulaney (Piedmont Hunt, Va.), b. g. Ochilree, 5, by Tom Ochilree or Galore—Imp. Healer.

H. Rozier Dulaney (Piedmont Hunt, Va.), b. g. Boney, 4, by King Hazem—Mimosa G. b.

J. D. Hall, Jr. (Pine Hill Hunt, Va.), br. g. Riley, 6, by Monticello—Smart Girl.

E. O. Hayes (Warrenton Hunt, Va.), br. g. Ransom, 4, by Imp. Inverness—Trade Wind.

W. C. Hayes (Warrenton Hunt, Va.), b. g. Champion, 4, by Imp. Cavalier—May Bee.

J. D. Hoot (Warrenton Hunt, Va.), ch. m. Becky Rolfe, 6, by Tristan—Pocahontas.

E. L. Loomis, Jr. (Chevy Chase Club, D. C.), ch. m. Jacob, 5, by Jacobite—dam by Harold.

W. K. Levering (Elkridge Fox Hunting Club, Md.), b. g. Young Exile, 4, by Exile—Fidèle.

A. C. Marshall (Piedmont Hunt, Va.), b. m. La Toraine, 5, by Yucatan—Margarita.

J. Henry McCauley (Piedmont Hunt, Va.), b. g. Sacket, 6, by Bersan—Catherine C.

T. Nelson Page (Chevy Chase Club, D. C.), b. g. Hobson, 4, sire and dam half bred.

F. A. B. Portman (Warrenton Hunt, Va.), b. g. Shandy Gaff, aged, sire and dam half bred.

C. W. Smith (Warrenton Hunt, Va.), ch. g. Mr. Fore Paw, 4, by St. Carlos—Queen of the Forest.

E. L. Smith (Elkridge Hunt, Md.), b. g. Diver, 5, by Clear the Way—Dl Vernon.

Paid forfeit, one each, Chevy Chase Club, E. K. Salisbury and E. L. Smith.

During a recent visit to the Blue Grass region of Kentucky Mr. W. C. Marshall, of Marshall & Thompson, breeders of thoroughbred, harness and saddle horses, Warrenton, Va., visited the noted Castleton stud of James R. and Foxhall P. Keene, Lexington, and secured the grand-looking black stallion Blackcock, foaled in 1896, by Pontiac, out of Bonnie Dean, by Rapid Rhone, second dam the famous Queen Mary, and will place him in the stud at Warrenton. Blackcock is 16:2 is height and of powerful muscular development. He will be used as sire of hunters and jumpers, and should make his mark in the stud. In addition to Blackcock, Marshall & Thompson have it's Grace, a big chestnut son of Bolus, and Circassian, the son of Alam that sired Mars Chan, one of the best steeplechase horses Virginia has produced.

Secretary P. A. S. Brine and the Race Committee, of the Deep Run Hunt Club, made up of Messrs. J. T. Anderson, E. H. Savage and H. C. Beattie, are busy arranging the details of the annual spring race meeting of the club, which has been fixed for Thursday, May 17th, during Carnival Week, when thousands of visitors from other sections will be in the city, and numbers of them will grasp the opportunity to witness the well-arranged programme provided for the occasion. With a farmer's race a couple of steeplechase events, two or more flat races and a high jumping contest an afternoon's sport of more than ordinary attractiveness will be afforded the thousands who gather on the beautiful grounds of the club. The effort of the Deep Run Hunt

Club to provide good racing free from objectionable features and of a kind well calculated to elevate the sphere of cross-country sport, merits the generous patronage and support of the best class of citizens.

Smith Bros., of the Southern Horse Bazaar, sold one of the best sales of the season on Wednesday last, disposing of several hundred horses of all grades. Buyers and dealers from various sections were out in force, while bidding was spirited and prices realized were satisfactory to consigners. The offerings included the fast bay pacing gelding Smith O'Brien, 2:19 1-4, by Aparika, dam Ada M., 2:20, by Corsair, who fell to S. T. Clay's bid of \$25, while the speedy chestnut mare, Belle McGregor, 2:21 1-4, full sister of Molly McGregor, 2:29 3-4, by Earl McGregor, out of Mamie, by General Fletcher, went to Frank T. Mills, Wilmington, N. C., for \$250. On Wednesday next, the 4th inst., at their regular semi-weekly auction sale, the Messrs. Smith will dispose of 20 car loads of horses, consigned by well-known Kentucky and Illinois shippers, U. G. Saunders, of Hillsboro Ky., and William G. Hart, of Mt. Sterling, Ky., will sell three carloads of extra-time combined saddle and harness horses as he passes, 2:16 1-4, Firewood, 2:17 1-4, and Robert Ransom, 2:23 3-4. The latter is a grand looking brown stallion, of splendid size and muscular development, sired by Gambetta, son of Volante, dam Black Maria, by C. M. Clay, Jr., and has been in the stud during the present season and can be seen at the Richmond Horse Bazaar on East Franklin Street.

The former well-known jockey Edward Bunn died at his home in Elcomington, Ill., on March 13th, aged 39 years. Eddie, or "Hickie" Bunn, was always looked upon as a good rider, his most sensational achievement being on Castaway II, when that bay son of Outcast and Lucy Lisle, by Virgil, won the Freehold Handicap in 1899 from The Bard, Castaway II, who now heads the stud of U. S. Senator Thomas S. Martin, Scottsville, Va., was not regarded as a factor in the race. In fact, the son of Outcast was quoted at all sorts of fantastic odds in the betting, but he won by a block after leading all the way over a track that was very muddy and slippery.

Mr. Joseph Lassiter, of the Richmond Horse Bazaar, whose semi-weekly auction sales of horses of all grades attract buyers from various sections, is also well known as a breeder and owner of fast trotters, having won in his stable such horses as Kollas, 2:16 1-4, Firewood, 2:17 1-4, and Robert Ransom, 2:23 3-4. The latter is a grand looking brown stallion, of splendid size and muscular development, sired by Gambetta, son of Volante, dam Black Maria, by C. M. Clay, Jr., and has been in the stud during the present season and can be seen at the Richmond Horse Bazaar on East Franklin Street.

The Virginia-bred mare Charina, a six-year-old bay daughter of Imp, Charaxus and Cleah, by Eolus, was campaigned in England last season by Alec. Covington and won about \$4,000. She started in fourteen races, winning four, getting third place in one and finishing behind the money nine times. Charina was claimed out of a selling race at Chicago in 1898, by Covington, from J. W. Schorr & Son, of Memphis, Tenn.

Among the winners at the recent New Orleans meeting was the bay colt Grayless, by Jim Gray, out of Fearless, by imp. St. Blaise, bred and owned by A. D. Payne, of the Anita Stud, Charlottesville, Va. Grayless defeated Volandies, Sister Fox and nine others, running six and a half furlongs in 1:25 over a heavy track.

The grand combination sale of horses to be held by the McCleary and McClellan Live Stock Company, of Norfolk, at their mammoth sale mart in that city on Tuesday, April 17th, will afford an opportunity for those desiring to purchase high-class horses to supply themselves. Well known shippers and owners from the most prominent breeding centres will be represented by choice consignments, while the offerings will include speedy trotters and pacers, fast road horses, combined saddle and harness horses, matched pairs and a large number of good general purpose and business horses. The sale commences at 10 A. M. and catalogues can be had from the McCleary and McClellan Live Stock Company, Norfolk, Va.

## THE DRUMMER ON HIS ROUNDS

Richmond T. P. A.'s Hustling to Secure the Prizes.

KNIGHT OF GRIP UP AGAINST IT.

Pen Pictures of the Man He Has to Approach and Interest in the "Bargains of the Age."

The T. P. A.'s are hustling for the prizes offered by the State Division for the securing of new members. A T. P. A. button is given to each new member between February 20th and April 20th, and it is stated that there are few members who cannot easily win one of these prizes. Writes a member: "We have many who can win the best, while there is not a single member of Virginia Division who cannot bring in at least one of his friends to join the ranks. I intend to each of you that you will at least promise to do this much, and thus serve your friend and the association at the same time. Think of what a grand showing our division will make when the National Association meets at New Orleans in May if each one of our present members will only send in one new application." Membership March 1, 1899, 14,952.

The writer again seats himself in his easy chair. This time he is patiently waiting an opportunity to approach one of those merchants who he will style the autocrat of the village store. Many of his readers will recall having been similarly situated, and will readily recognize the autocrat. You are here, having heard of him before visiting him. He is one of those august personages who have persuaded themselves they are absolute monarchs of their surroundings. You discover this as you lie in wait to catch his eye and ear. He is apparently insensible to your presence, but he passes and repasses the place where you are sitting, and is seemingly absorbed over matters of "great pitch and moment." You realize that you are in the presence of the autocrat before making his acquaintance, and you find yourself involuntarily taking an inventory of his probable wealth and standing. If you begin at first by comparing him with the merchant princes of the day, he is bound to suffer by the comparison; while you will not only be saving yourself the trouble of making a comparison, but you will be saving yourself the trouble of making a comparison. You realize that you are in the presence of the autocrat before making his acquaintance, and you find yourself involuntarily taking an inventory of his probable wealth and standing. If you begin at first by comparing him with the merchant princes of the day, he is bound to suffer by the comparison; while you will not only be saving yourself the trouble of making a comparison, but you will be saving yourself the trouble of making a comparison.

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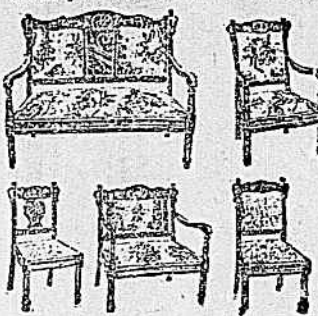
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The French Opera Company from New Orleans has been singing recently in some of the Western cities, and has reached Chicago. In St. Louis three performances were to have been given, but the attendance at "Les Huguenots" was so poor that the season was promptly brought to a close. Opera in English at cheap prices entirely satisfies the demand of the towns outside of New York,

# We've Won Supremacy By Fully Deserving It!

The policy of this establishment stands out supremely against the methods of other furniture houses. Matchless good points are dominant, liberal and deserving of your confidence. Now, as to the quality and dependability of our wares. On these points we desire to be very explicit. We pride ourselves highly on the stability and honest making of the furniture we sell. Furniture that undergoes examination and test at every turn of its construction and finished the best that skilled labor knows how. The final test is the appearance and styles as you view them on our floors. Then bobs up the question of prices, and it is here where we show the masterful hand. We have always quoted non-competitive values even when it entailed the relinquishing of profits to accomplish it.

CREDIT is yours for nothing—it's free. No letters of introduction or anything of that sort necessary. Walk in the store, buy what you need, and tell the salesman how you desire to settle—your own terms, you know.



We show a strong hand in Parlor Suite selling. Over 100 styles of designs in every conceivable style of frame and materials. You're sure of a saving at any price starting at \$14.50 and going as high as \$200 for a suite.

This special value in large 5-piece Parlor Suite, highly polished mahogany-finish frame, covered in fine silk tapestry, price..... \$27.50

Bed-Room Suites.

Handsome Oak Bed-Room Suite, such as we are proud to show, golden oak finish, neat carving, large dressing case, with bevel plate mirror and four roomy drawers..... \$17.50

Here's an unusual Bed-Room Suite value. Very large suite, piano polish, swivel front, dressing case beautifully carved, large French mirror, pattern plate mirror..... \$37.50

A great Chiffonier value, made of selected oak, with five drawers. This Chiffonier is nicely finished. Worth double the price..... \$4.95

A beautiful 5-Drawer Chiffonier, in highly polished golden oak, with large beveled plate mirror in toilet..... \$9.25

Floor Coverings.

There's such an immense variety from which to select. Nothing but the best.

Good Fancy Matting, 12 1-2 c a yard. Extra Heavy Matting, 15c a yard. Fine Quality China Matting, 20c a yard.

Extra Fine Inlaid Jap Matting, 22 1-2 c a yard. Large Japanese Rugs, \$1.29.

Baby-Carriages & Go-Carts. Springtime is baby weather. Take him out in the air. We'll supply a pretty baby-carriage complete with parasol and brake, upholstered in tapestry, steel wheels, for only..... \$4.45

\$12.00 Baby Carriage value is offered, large size and finely upholstered, at the low price of..... \$8.75

Large and complete line of stationary and reclining Go-Carts upward from..... \$1.98



A Swell Roman Seat, mahogany finish frame and a fine velvet seat..... \$1.25



Why should home be without a rocker when we sell such a roomy and comfortable one with rattan back and seat..... \$1.25

Sideboards.

A splendid Golden Oak Sideboard, large and roomy, finely carved, with 3 drawers, handsomely finished at..... \$12.75

A \$25 Sideboard value, very large size, full-size front, beveled plate glass, highly polished golden oak finish..... \$17.95

YOUR CREDIT IS GOOD.

MAYER & PETTIT, 7 and 9 West Broad Street.

your eyes upon him. It is plain that you must risk everything and walk right up to him, breaking over his regal reserve, to place your business before him. You have done so, and now you stand before this august personage, who is staring at you as if uncertain as to how you may now be thoroughly frightened, but you must control yourself; this is a critical moment. On your life, do not let him discover your perturbation in look, act or word; if you do you are undone. Just strive to assume that all of your chance you might be expected to assume were you confronting the King of the Cannibal Islands, as the accredited representative and minister plenipotentiary of your government. You see the whole matter thus far has been one of diplomacy, in which this autocrat of the village store has been playing the leading hand. Your turn now; he has been striving all along to impress you with his importance, and you are now passing inspection in his mind's eye. Voe be to you if you flinch at this supreme moment. Happily this mercantile specimen is the exception, and not the rule, among those whom a traveller meets by the wayside. Even this fellow after you have once broken through the crust, may prove a better fellow than you have met. When you have broken through the crust, you are enabled to see that he has been simply playing a part, and you find that he is stamped with enough of the heaven of humanity to take his place among ordinary mortals. He wishes you to think that he is a travelling man, however, and you hear him unfavorably spoken of by others. He gets credit for being an undesirable person to meet. Happily, he is not popular along your route.

HE WAS "WORKED."

Now here is another specimen one meets in his wanderings. He is the chap who quotes fictitious low prices on goods, that he has bought (this in a whisper), the fellow with the transparent lie on his tongue. He wishes you to think that his predominance shrewdness is such that he corners the market in buying. He is not the keen, shrewd business man, nor the man well up in his lines. He discovers this to you unintentionally in the course of his conversation, and you and yourself are disposed to make him blunder, but control yourself for the nonce—humoring his bent patronizingly, laughing inwardly meantime as you gather from himself how he has been "worked" in a business way, with a leader, and has sold full price as interest for his presumption in deals with "that fellow ahead." This specimen, like the first, is found along the way, at intervals, and is entitled to pity, for he invokes a departure from plain business methods, and finds his counterpart in shrewdness in the traveler who holds apparently as regards with cut prices, only to recoup losses where ignorance shields overcharge. This method of doing business could not obtain with the thorough-going merchant, but is frequently a questionable resort. In order to sell the last described dealer, who may be styled the "small talker" or "small talker," he enjoys a marked distinction, not being so numerous as to appear at all times and places, in fact, he is among the rarities. The astute traveler readily recognizes him and soon has him seated upon the throne of his own self-conceit, by according apparently as regards with all wilful perversions of fact that this "small talker" may see fit to indulge in, by way of showing that the market breaks whenever he essays to "bull prices." Meantime our traveler will be mentally asserting his "bait for suckers."

"COME OFF."

The moral to be drawn from these two pen pictures is an invitation to "come off your perch, pretty birds." Then there is the fellow in business who is manifestly out of place. He don't know, and don't want to know. You wonder by what misguided fate he landed in mercantile business, or why he continues in it. You realize that if he stays long enough the sheriff will relieve him and let him out, and that it is just as well to "pass him up" now, rather than be a momentary witness to his funeral; and you drop him and pass on. There are others—others whom it is a pleasure to meet, and whose acquaintance you cherish. These are found more numerous along by the wayside, and their friendly greetings as you go forward, better than a momentary witness to his funeral; and you drop him and pass on. There are others—others whom it is a pleasure to meet, and whose acquaintance you cherish. These are found more numerous along by the wayside, and their friendly greetings as you go forward, better than a momentary witness to his funeral; and you drop him and pass on.

Good-bye, old grip!

On many a trip

We have braved the world together.

With grudging wear and lashing whip

And snubs of men and sales that slip.

Through storm and sunny weather;

And on my face

They leave their trace.

As on your battered leather.

For years, old grip.

On every clime and season

I still have swung you at my hip.

In bustling hours, with jibe or quip.

Or words of business reason:

And to the end

My friend,

With not a thought of treason.

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paign. This piece of Boer strategy was

carried out with brilliant success from

the beginning to the end. It would have

done the Boers no particular good to

capture Ladysmith, inasmuch as the

position of the Boers would have been

strengthened, and they would have had

White's army to guard and feed as prisoners of war.

So long as they could maintain the siege

the army was virtually imprisoned,